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### Objective

Provide detailed information regarding appropriate medical record documentation required when a hospice patient transfers from one hospice agency to another.



### Today's Presenters

Provider Outreach and Education Consultant

Erin Musumeci, RN











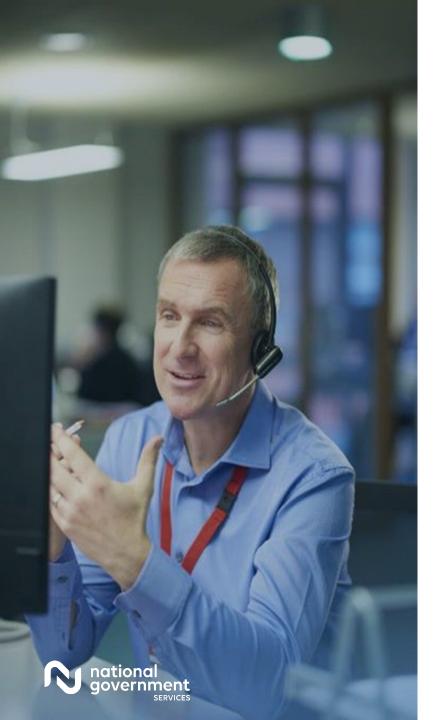
### Agenda

- Hospice Transfers
  - Transfer Agreement
  - Hospice Agency Expectations
  - Transfer Disputes
  - Best Practice Tips
- References and Resources
- Q&A









 The purpose of a hospice transfer is to provide a smooth transition of patient care services from one hospice agency to another without affecting the hospice benefit period while providing continuity of care.



- A beneficiary may change the designation of the hospice agency of their choice once in each benefit period.
- Change of the designated hospice agency is considered a transfer and not a revocation.
- When a hospice patient transfers to a new hospice, the receiving hospice must file a new Notice of Election; however, the benefit period dates are unaffected.

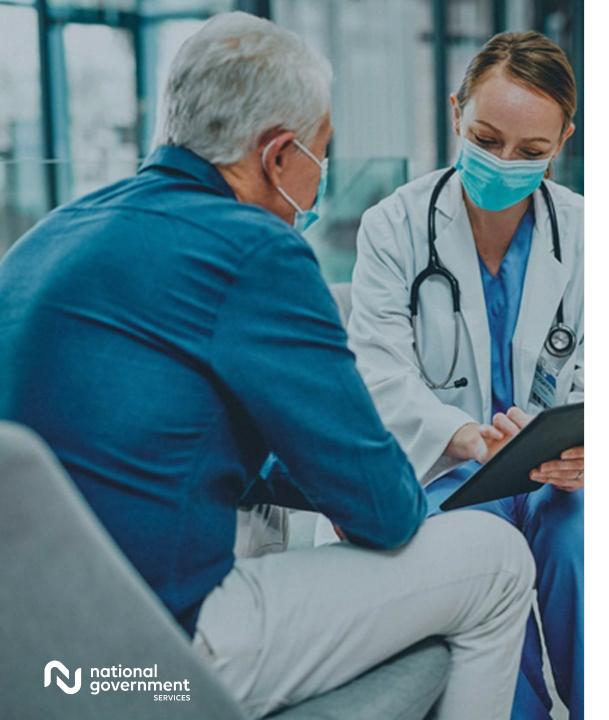




- Change of hospice agency ownership is not considered a hospice transfer.
- Patient revocation or discharge with a readmission to another hospice agency is **not** considered a hospice transfer.







### **Beneficiary Transfer Agreement**



#### Beneficiary Transfer Agreement...

May be obtained by either the transferring or receiving hospice agency and it must be kept on file with both agencies



#### Beneficiary Transfer Agreement...

Is *not* considered a discharge from the transferring hospice agency



#### Beneficiary Transfer Agreement...

Is *not* considered a discharge from the hospice benefit



### Transfer Agreement Requirements



#### **Hospice Agency Information**

Transferring AND receiving hospice agency information



#### **Effective Date of Transfer**

The date the change is to be effective



#### **Appropriate Signature**

Patient or their representative's signature



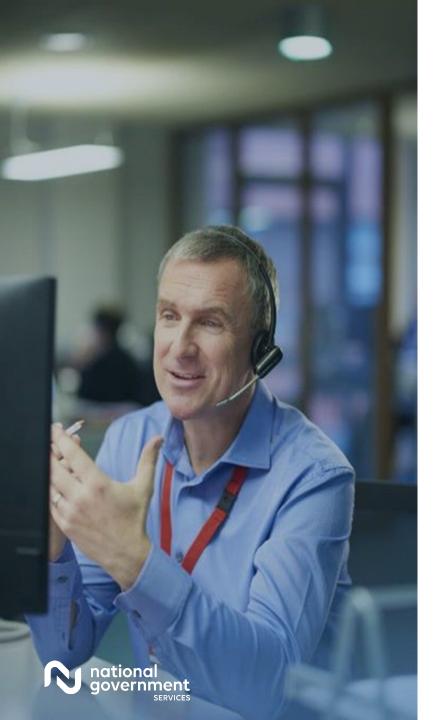


## Agency Expectations

- One of the agencies should assist the patient or representative with completing the transfer agreement
- Both agencies agree on the date of transfer
- Transfer occurs without a gap in dates of service







## Transfer Disputes

- CMS and NGS expect all hospice agencies to work collaboratively to resolve all disputes.
- The Beneficiary Transfer Agreement will be requested to confirm the event was initiated by the patient.
- If a dispute cannot be resolved, NGS is available to assist.

Provider Contact Center



## **Best Practice Tips**

- Transferring hospice agency should forward
  - Beneficiary election statement
  - Physician certification of terminal illness
  - Face-to-face encounter
  - Current plan of care

- Receiving hospice agency should
  - Review received documentation for accuracy
  - If necessary, obtain or produce valid beneficiary election statement, faceto-face encounter, and physician certification to ensure appropriate eligibility requirements are met







## **Best Practice Tips**

The transferring hospice agency will need to file their final billing before the receiving hospice agency can file the notice of change

Hospice Transfers Job Aid



## Communication is Key!



#### Documentation

Both agencies need to communicate effectively, agree upon and document a transfer date to ensure a smooth transition for the patient.



#### Billing

Both agencies should determine the last date and first date of billing. There cannot be any gap in billing days.

### Collaboration

The agency who obtained the transfer agreement should reach out to the other agency and provide a copy.





## References

- <u>CMS IOM, Publication 100-04, Medicare Claims Processing Manual</u> Chapter 11, Processing Hospice Claims
- <u>CMS IOM, Publication 100-02, Medicare Benefit Policy Manual</u>, Chapter 9, Coverage of Hospice Services Under Hospital Insurance
- Conditions of Participation: Hospice Care (42 CFR 418.104(e))
- NGSMedicare.com
  - Job Aids
  - Webinars
  - Medicare University Computer Based Training (CBT)





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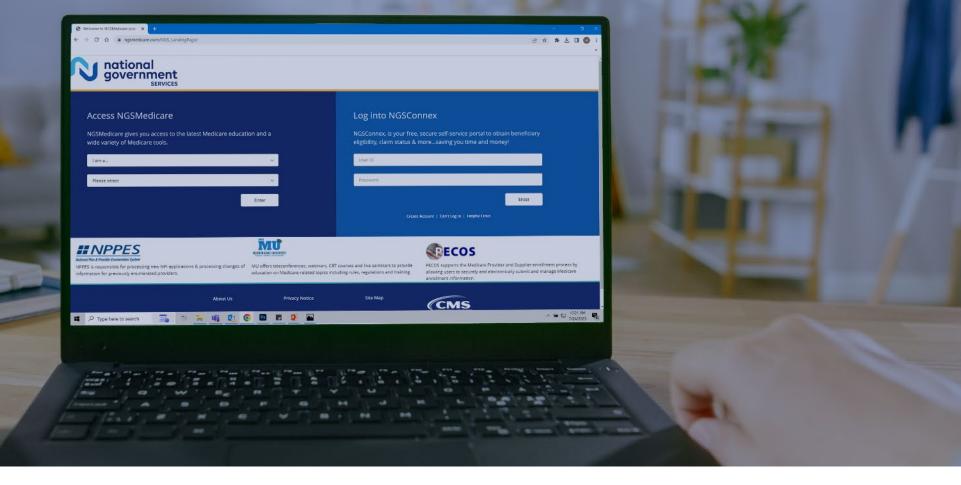


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# Questions?

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